

Investment in DISCO Inc.

JAFCO Group Co., Ltd. (Headquarters: Minato-ku, Tokyo; Keisuke Miyoshi, President&CEO) hereby announces that it has invested in DISCO Inc. (Headquarters: Bunkyo-ku, Tokyo; Masaro Niidome, President) as a strategic partner through a fund it operates and manages (JAFCO BO7 Investment Limited Partnership; hereafter referred to as “JAFCO”).

DISCO & JAFCO

Since its establishment in 1973, DISCO's mission has been "to support the growth and development of various organizations by creating opportunities to encounter with companies/jobs and careers/learning." While anticipating "changes in the way people work," DISCO has consistently provided services ranging from corporate recruitment-related planning/production, recruitment platform operation to recruitment outsourcing.

In Japan, DISCO operates the industry-leading new graduate recruitment media. Overseas, it has planned and operated a series of job fairs, including the "Boston Career Forum," for over 30 years, which boasts the overwhelming market share as a recruitment event for students studying abroad. Over the years, it has created encounters between companies and human resources not only in Japan but also on the global level. Amid globalization and a marked decline in the workforce in the domestic market, DISCO has and will continue to play an important social role in the past, present, and future.

DISCO executives and employees are a group of professionals in the field of "human resources x advertising," which motivates organizations and people with a focus on “people.” It consistently contributes to the growth and development of its clients by using its accumulated know-how to solve various corporate and organizational issues, such as corporate hiring and student recruitment/public relations at educational institutions.

DISCO currently provides the following extensive services as solutions to clients' issues in the fields of "recruitment/employment" and "pursuing higher education/learning."

Employment services for new-graduate/mid-career job seekers and professionals

- Operation of one of Japan's largest job search media for new graduates
 - Job placement service with high matching accuracy for new graduates
 - Employment support in nursing care/welfare fields
 - Job search site for nurses and nursing students
 - Proposal of aptitude/ability tests to identify matching applicants; HR assessment aimed at establishing an appropriate selection process;
- And other services

Recruitment/career support outsourcing services

- Various outsourcing services ranging from planning/design, work-flow establishment to operation of corporate recruitment processes and on-campus career support events

Planning/creative services

- Production of brochures, videos, websites, and other communication tools that connect “companies and job seekers” and “schools and applicants”;
- And other services

Global recruitment services

- Career Forum : Job fair for students studying abroad held in major international cities
 - CFN (Career Forum.Net) : Online recruiting system for students studying abroad
 - GlobalCareer.com: New graduate direct recruiting service that directly approaches talented students with overseas experience and creates highly-matched referrals;
- And other services

Services for educational institutions

- Higher-education information service for high school students
 - e-apply: digital payment platform service for educational institutions
 - Application portal site for various certification examinations and qualifications
 - Career-support cloud service connecting businesses and schools;
- And other services

DISCO will continue to serve its clients with sincerity and provide one-stop support for the entire process of recruitment activities for companies and admission/public relations activities for educational institutions. In addition, DISCO aims to win further trust from its clients by

strengthening its recruitment platform and creating new businesses in response to the changing times.

As a strategic partner of DISCO, JAFCO will leverage its accumulated management support expertise, extensive network and insight into cutting-edge technologies/ services of startup companies to refine DISCO's existing businesses and promote cross-selling, thereby charting a future by continuing to contribute to the growth and development of an increasing number of clients. We will also commit ourselves to the creation of new businesses to expand the range of solutions on offer and accompany the "new DISCO" in its sustained growth.

About DISCO

Company name	DISCO Inc.
Website	https://www.disc.co.jp/en/
Location	2-5-1 Koraku, Bunkyo-ku, Tokyo
Business Description	Provider of various HR services for companies and educational institutions; organizer of the "Career Forum" job fair in the world's major cities for students studying abroad, which has a history of over 30 years.

About JAFCO Group Co., Ltd.

Company name	JAFCO Group Co., Ltd.
Website	https://www.jafco.co.jp/english
Location	24F Toranomon Hills Mori Tower, 1-23-1 Toranomon, Minato-ku, Tokyo
Business Description	Largest venture capital firm in Japan with over 1,000 portfolio IPOs. Also experiences of 20 years in buyout investment and over 30 years in overseas venture investment.